

About Agency

Once you make the decision to look for a home, one of the first things I will discuss with you is **Agency**.

Buyers, as consumers, have the ability to be represented by a **Buyer's Agent**. If you choose to work with me as your Buyer Representative, you are considered to be my **client** and I

- Will fully represent your best interests
- Will pledge my first allegiance to you the client
- Will seek a transaction acceptable to you the client
- Will provide financial accounting
- Will disclose material facts about the property or transaction
- Will exercise ordinary care
- Will maintain client confidentiality, unless the information is required by law to be disclosed

If you do not want to form a brokerage relationship with me, you can still receive assistance with a transaction, but you will be considered a **customer**, not a client. I will perform ministerial acts required during the transaction and I will

- Treat all parties fairly and honestly
- Inform all parties of the nature of their brokerage relationships
- Disclose material facts pertaining to the physical condition of the property of which I am aware
- Comply with the law, including the Fair Housing Act

Real Estate III agents sell over 40% of our own listings. I can explain **Dual Agency** and **Designated Agency**, which may occur when Real Estate III represents both parties in a transaction, and I can answer any other questions you have about Agency.

Amy Bender Webb
Selling Real Estate One Yard at a Time

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